



The Library Network

Libraries Working Together

41365 Vincent Court, Novi, MI 48375
Phone: (248) 536-3100 Fax: (248) 536-3098
Online: <http://tln.lib.mi.us>

TLN Volume Discount Copier/Printer Vendor Contacts

Canon/Kyocera/Ricoh Products (New), Lexmark/Samsung (Maintenance only)

Applied Imaging, 46620 Ryan Court, Novi 48377

(offices also in Grand Rapids, Muskegon, Kalamazoo, Lansing, Traverse City)

Scott Barabas, 248.560.1522, sbarabas@appliedimaging.com

Discount: 65-75%; available Statewide

Konica/HP Products

MBM Computer System Solutions, 375 Robbins Drive, Troy 48083

Mary Ellen Rollins, 248.597.1095 x3105, merollins@mbmsolutions.com

Discount: 70% Konica, Discount pricing on HP; available Statewide

Also provides: VivoTech Security Cameras indoor/outdoor, Barracuda products including web content filters, Sophos CyberSecurity Solutions

Xerox Products

Michigan Office Solutions, 40000 Grand River, Ste 500, Novi 48375

Shane Collins, 800.442.9070 x23364, shane.collins@xerox.com

Discount: up to 50% off; available Statewide

All Vendors perform free onsite assessments of your copier/printer equipment. There's no obligation to buy. Managed print services are also available for managing toner replacement and equipment support. Please contact the vendors direct for assistance with a solution that fits your library's needs.

If there is 6 months or less left on your current lease, it may be in the library's best interest to get a buyout for the remaining 6 months and invest in newer technology.