

White Pine Library Cooperative

Technology Purchasing Discount

White Pine Library Cooperative has negotiated a special technology purchase program for its members with PCMG, Inc. PCMG, Inc. is a leading supplier of technology to government and education and a billion dollar company. There are two reps on the Michigan Team that handle the counties that the individual libraries are in. If you have questions about the program and/or products please don't hesitate to reach out. If your rep is unavailable and it is an emergency you can reach out to the other rep as they are both on the Michigan team and back each other up when either is out of the office.

Libraries that are in the following counties can call **Lynda Hollingsworth** at **866-310-0209** 8-5 M-F eastern or email her at lynda.hollingsworth@pcmg.com:

Arenac, Iosco, Ogemaw, Gladwin, Clare, Isabella, Gratiot, Saginaw and Bay Counties

Libraries that are in the following counties can call **Ron Walters** at **855-528-6504** 8-5 M-F eastern or email him at ronald.walters@pcmg.com:

Sanilac, Huron, Tuscola and Clinton Counties

As a Member of the COOP you are entitled to our platinum discount which is the best discount we offer on technology products. This discount varies based on the products purchased. Attached to this document is our line card which outlines most of the brands we carry. If you are interested in making a purchase please contact your dedicated account manager and they will be happy to assist you. Purchases can be made via credit card or net 30 terms. There are no additional fees associated with this program. Each library will have their own account and access to our online e-procurement business direct website if they wish to research products and request a quote. Once they receive the quote back they can either place the order themselves through the portal or they can contact their dedicated account manager. The library will be billed directly via credit card or net 30 terms invoice.



Contracts and Procurement Options Tailored to Your Agency's Requirements



PERIPHERALS:

- 3Com
- Alcatel
- American Power Conversion
- Ampex
- Canon
- Cisco
- Hewlett-Packard
- In-focus Systems
- Iomega
- Kodak
- Lexmark International
- Micro-tech
- Minolta/QMS
- Oracle
- Tektronix/Xerox
- Telesensory
- Toshiba America
- Watchguard Technologies
- Z Microsystems

MEMORY:

- Advantage Memory
- Edge
- Kingston
- Simple Tech
- Crucial Technology
- HP
- Lenovo
- Viking

DESKTOPS / LAPTOPS:

- Apple
- Dell
- IBM
- HP
- Lenovo
- Sony VAIO
- Acer
- Toshiba

SOFTWARE:

- Adobe Systems
- Corel
- Inxight
- Microsoft
- net.Genesis
- Persistence Software
- Saba Software
- Solarwinds
- Oracle Sybase
- Symantec
- Syntax Systems
- Tri-Link Technologies
- Trusted Computer
- Veritas Software
- VMware

SERVICES:

- Apple
- IBM
- HP
- Oracle
- Toshiba America

STORAGE:

- ADIC
- Apple Computer
- Artecon
- Bakbone
- Blue Coat
- Brocade
- Cisco
- Citrix
- Data Direct
- Emulex Corporation
- EqualLogic
- Exabyte
- Hewlett-Packard
- Hitachi Data Systems
- IBM
- Imation
- Imperial Technology
- Inktomi
- Isilon
- Juniper
- LeftHand Networks
- Legato
- Micro Design
- Micronet Technology
- MTI Technologies
- Network Storage Solutions
- Oracle
- Overland Data
- QLogic
- Quantum
- RAID Inc.
- Rimage
- Seagate
- Xio-tech